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Characterizing Perfect and Proper Rationalizabilities by  
Lexicographic Epistemic Model with Incomplete Information

Shuige Liuy

Waseda INstitute of Political EConomy  
Waseda University  
Tokyo,Japan

# Characterizing Perfect and Proper Rationalizabilities by Lexicographic Epistemic Model with Incomplete Information\*

Shuige Liu<sup>†</sup>

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## Abstract

We characterize perfect and proper rationalizabilities of 2-person games in incomplete information framework. We define the lexicographic model with incomplete information, and show that a choice is perfectly (properly) rationalizable in the complete information framework if and only if there is a corresponding belief hierarchy within the incomplete information framework that expresses common full belief in caution, opponent's utilities that primarily belief in the original utility function (centered around and as close as possible to the original one and to that belief hierarchy that choice is optimal).

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## 1. Introduction

The purpose of noncooperative game theory is to study an individual's decision making in an interrelated situation. Since in such a situation, one's payoff is not completely determined by his own choice, to make a decision he needs to form a belief on every other participant's choice, each other participant's belief on others' choices, and so on. Studying the structures of those belief hierarchies and choices supported by a belief hierarchy satisfying some particular conditions opened up a field called *epistemic game theory* (cf. Perea [14]).

In epistemic game theory, various concepts have been developed to describe some specific belief structure. One is *lexicographic belief* (Blume et al. [3], [4]). A lexicographic belief describes an player's subjective conjecture about the game situation by a sequence of probability distributions over choice and states, which is different from the adoption of a single probability distribution in classic probabilistic belief. The interpretation is that every choice-state pairs in the sequence is considered likely, while a pair appearing ahead in the sequence is deemed *infinitely more likely* than one appearing later. Based on lexicographic belief various concepts are developed. Perfect and proper rationalizabilities are two important and interrelated concepts among them.

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<sup>†</sup>Faculty of Political Science and Economics, Waseda University, 1-6-1 Nishi-Waseda, Shinjuku-Ku, 169-8050, Tokyo, Japan (shuige\_liu@aoni.waseda.jp).

*Perfect rationalizability* is originated in Selten [18]’s perfect equilibrium. It is defined and studied from epistemic viewpoint of based on lexicographic belief in Blume et al. [4], Brandenburger [8], Börgers [6], and Asheim and Dufwenberg [2]. Perfect rationalizability is based on two notions: *caution* and *primary belief in the opponents’ rationality*. A lexicographic belief is said to be cautious if it does not exclude any choice of opponents; it is said to primarily believe in the opponents’ rationality if in its first level belief it only deems possible those choice-state pairs where the choice is optimal based on the belief of the state.

*Proper rationalizability* is originated in Myerson [13]’s perfect equilibrium which is intended to be a refinement of perfect equilibrium. It is defined and studied in Schuhmacher [17] and Asheim [1] as an epistemic concept. Proper rationalizability shares the same notion of caution with perfect rationalizability while uses a stronger notion called *respecting the opponents’ preferences* to replace primary belief in the opponents’ rationality. A lexicographic belief is said to respect the opponents’ preferences if a “better” choice is always located in front of a “worse” choice in the sequence.

We explain these two concepts by an example. Consider a game with the following utility function  $u_2$  for player 2:

$u_2$	$D$	$E$	$F$
$A$	3	2	1
$B$	3	2	1
$C$	3	2	1

Caution requires that all choices of player 2 appears in player 1’s belief. Note that for player 2, choice  $D$  is most preferred no matter what belief he holds. Therefore, a lexicographic belief of player 1 primarily believes in 2’s rationality must put  $A$  in its first order. Also, since  $D$  is preferred to  $E$  and  $E$  is preferred to  $F$  for player 2, a lexicographic belief of player 1 respecting 2’s preferences should deem  $D$  infinitely more likely than  $E$  and  $E$  infinitely more likely than  $F$ , that is, put  $D$  before  $E$  and  $E$  before  $F$  in the sequence.

One purpose for the development of lexicographic belief is to alleviate the tension between caution and rationality (Blume et al. [3], Brandenburger [8], Börgers [6], Börgers and Samuleson [7]). The definitions of perfect and proper rationalities above tried to solve this tension by sacrificing rationality in different ways. That is, though perfect rationality requires that the level-1 belief contains only rational choices and proper rationality requires that choices should be ordered according to the level of their “irrationality”, both allow the appearance of irrational choices. However, there is another approach which can solve that tension without hurting rationality. That is, instead of considering the uncertainty about opponents’ rationality in complete information framework, we can take the uncertainty of the objective game and consider states in incomplete information framework. Then the appearance of a non-optimal choice can be explained from the uncertainty about which is the “real” game situation. Both perfect and proper rationalizability should also be definable in this incomplete information framework. This is the basic idea of this paper.

We use the above example to explain this idea. As mentioned before, caution requires  $D, E, F$  appear in player 1’s belief, while only  $D$  is a rational choice for 2. In complete information framework, the appearance of  $E$  and  $F$  are explained as a possibility of player 2’s irrationality. In incomplete information framework, that can be explained by that the possibility that “real” utility function of player 2 is not  $u_2$  but  $v_2$  or  $v'_2$  as follows:

$v_2$	$D$	$E$	$F$	,	$v'_2$	$D$	$E$	$F$
$A$	2	2	1		$A$	2	2	2
$B$	2	2	1		$B$	2	2	2
$C$	2	2	1		$C$	2	2	2

Choice  $E$  is optimal in  $v_2$  and  $F$  is optimal in  $v'_2$ . In this manner, uncertainty in the rationality of the opponents in a complete information framework is transferred into uncertainty in oneself about the real situations in incomplete information framework. It can be seen that primary belief in the opponent's rationality in complete information framework is equivalent to that one deems  $u_2$  infinitely more likely to be the real situation than  $v_2$  and  $v'_2$ , and respecting the opponent's preferences requires that those alternative utility functions should be ordered by their "similarity" to  $u_2$ .

In this paper, we study these equivalences formally. We discuss we characterize perfect and proper rationalizabilities of 2-person games in incomplete information frameworks. We define the lexicographic model with incomplete information, which is the counterpart of probabilistic epistemic model with incomplete information defined by Dekel and Fudenberg [10]. We show that a choice is a choice is perfectly (properly) rationalizable in the complete information framework if and only if there is a corresponding belief hierarchy within the incomplete information framework that expresses common full belief in caution, opponent's utilities that primarily belief in the original utility function (centered around and as close as possible to the original one and to that belief hierarchy that choice is optimal).

This paper is not the first one considering characterizing concepts in epistemic game theory within incomplete information framework. Perea and Roy [16] characterized  $\varepsilon$ -proper rationalizability in this approach by using probabilistic model. They showed that a state in a (probabilistic) epistemic model with complete information expresses full common belief in caution and  $\varepsilon$ -trembling condition if and only if there is a state in model with incomplete information which expresses common belief in caution,  $\varepsilon$ -centered belief around  $u$ , and belief in rationality under closest utility function. Since proper rationalizability is the limit of  $\varepsilon$ -proper ones, the conditions in their characterizations are invaluable for us. Two conditions used in our characterization of proper rationalizability, that is, caution and  $u$ -centered belief, are faithful translations of their definitions into lexicographic model. However, as show in Section 2.1, the most critical condition in their characterization, that is, belief in rationality under closest utility function, is unable to be adopted here since the nearest utility function does not exist in lexicographic models in general. We defined a weaker condition called "belief under a closer utility function" and show that the three conditions characterize proper rationalizability.

Also, there are essential differences between Perea and Roy [16]'s proof and ours. Equivalence of belief hierarchies generated by states in different models and type morphism (Böge and Eisele [5], Heifetz and Samet [12], Perea and Kets [15]) play important roles in Perea and Roy [16]'s proof. The If part in their proof starts from the assumption of equivalence of belief hierarchies and shows that conditions on a state with incomplete information implies proper conditions of states in complete information sharing the same belief hierarchy. Their Only-if part uses a construction and it works through belief hierarchy and type morphism. In contrast, our proofs are based on constructing a specific correspondence from one model to the other. We show that some conditions in states of one model implies some proper one in those of its corresponding model. Equivalence of hierarchies can be implied from the construction. In Section 4 we show our construction can also be used in proving Perea and Roy [16]'s Theorem 6.1.

Our results, as well as that of Perea and Roy [16] also provide insights in decision theory and general epistemology. They imply that any choice rationalizable in a complete information framework is also rationalizable in an incomplete one and vice versa. In other words, it is impossible to know the exact information structure of a game play by just looking at its outcome.

This paper is organized as follows. Section 2 gives definitions about lexicographic epistemic model with incomplete information and a survey of concepts in models with complete information. Section 3 gives the two characterization results and their proof. Section 4 gives some concluding remarks.

## 2. Models

### 2.1. Incomplete Information

In this subsection, we define the lexicographic model with incomplete information, which is the counterpart of probabilistic epistemic model with incomplete information defined by Dekel and Fudenberg [10]. We also define some concepts related to states in such a model. For a detailed introduction of lexicographic belief structure, see Perea [14], Chapter 4.

**Definition 2.1 (Lexicographic epistemic model with incomplete information).** Consider a finite 2-person static game form  $G = (C_i)_{i \in I}$ . For each  $i \in I$ , let  $V_i$  be the set of utility functions  $v_i : C_1 \times C_2 \rightarrow \mathbb{R}$ . A *finite lexicographic epistemic model for  $G$  with incomplete information* is a tuple  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  where

- (a)  $\Theta_i$  is a finite set of types,
- (b)  $w_i$  is a mapping that assigns to each  $\theta_i \in \Theta_i$  a utility function  $w_i(\theta_i) \in V_i$ , and
- (c)  $\beta_i$  is a mapping that assigns to each  $\theta_i \in \Theta_i$  a lexicographic belief over  $\Delta(C_j \times \Theta_j)$ , i.e.,  $\beta_i(\theta_i) = (\beta_{i1}, \beta_{i2}, \dots, \beta_{iK})$  where  $\beta_{ik} \in \Delta(C_j \times \Theta_j)$  for  $k = 1, \dots, K$ .

Let  $\theta_i \in \Theta_i$  with  $\beta_i(\theta_i) = (\beta_{i1}, \beta_{i2}, \dots, \beta_{iK})$ . For  $(c_j, \theta_j) \in C_j \times \Theta_j$ , we say  $\theta_i$  *deems*  $(c_j, \theta_j)$  *possible* iff  $\beta_{ik}(c_j, \theta_j) > 0$  for some  $k \in \{1, \dots, K\}$ . We say  $\theta_i$  *deems*  $\theta_j \in \Theta_j$  *possible* iff  $\theta_i$  deems  $(c_j, \theta_j)$  possible for some  $c_j \in C_j$ . For each  $\theta_i \in \Theta_i$ , we use  $\Theta_j(\theta_i)$  to denote the set of states in  $\Theta_j$  deemed possible by  $\theta_i$ . For each  $\theta_i \in \Theta_i$  and  $v_i \in V_i$ ,  $\theta_i^{v_i}$  is the type satisfying that  $w_i(\theta_i^{v_i}) = v_i$  and  $\beta_i(\theta_i^{v_i}) = \beta_i(\theta_i)$ . For  $(c_j, \theta_j), (c'_j, \theta'_j) \in C_j \times \Theta_j$ , we say that  $\theta_i$  *deems*  $(c_j, \theta_j)$  *infinitely more likely than*  $(c'_j, \theta'_j)$  iff there exists  $k \in \{0, \dots, K-1\}$  such that the following two conditions are satisfied:

- (a)  $\beta_{it}((c_j, \theta_j)) = \beta_{it}((c'_j, \theta'_j)) = 0$  for  $t = 1, \dots, k$ , and
- (b)  $\beta_{i,k+1}((c_j, \theta_j)) > 0$  and  $\beta_{i,k+1}((c'_j, \theta'_j)) = 0$ .

**Definition 2.2 (Caution).**  $\theta_i \in \Theta_i$  is *cautious* iff for each  $c_j \in C_j$  and each  $\theta_j \in \Theta_j(\theta_i)$ , there is some utility function  $v_j \in V_j$  such that  $\beta_i(\theta_i)$  deems  $(c_j, \theta_j^{v_j})$  possible.

This is a faithful translation of Perea and Roy [16]’s definition of caution in probabilistic context (p.312) into lexicographic model. It is a parallel of the standard definition of a cautious type in lexicographic belief in complete information (cf. Perea [14], p.199) since both require that for each opponent’s type  $\theta_j$  deemed possible by  $\theta_i$ ,  $(c_j, \theta_j)$  should also be deemed possible by  $\theta_i$  for each  $c_j \in C_j$ ; the only difference is that in incomplete information model we allow different utility function since  $c_j$  needs to be “supported” by some  $v_j$  (i.e.,  $c_j$  needs to be optimal for the paired type).

For each  $u_i, v_i \in V_i$ , we define the distance  $d(u_i, v_i)$  between  $u_i, v_i$  by  $d(u_i, v_i) = [\sum_{c \in C} (u_i(c) - v_i(c))^2]^{1/2}$ .

**Definition 2.3 (Primary belief on  $u$  and  $u$ -centered belief).** Consider a static game form  $G = (C_i)_{i \in I}$ , a lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  for  $G$  with incomplete information for  $G$ , and a pair  $u = (u_i)_{i \in I}$  of utility functions.

- (3.1) A type  $\theta_i$  *primarily believes on  $u$*  if  $\theta_i$ ’s level-1 belief only assigns positive probability to  $(c_j, \theta_j)$  with  $w_j(\theta_j) = u_j$ .
- (3.2) A type  $\theta_i$  has  *$u$ -centered belief* if for any  $c_j, c'_j \in C_j$ , any  $\theta_j \in \Theta_j$ , and any  $v_j, v'_j \in V_j$  such that  $(c_j, \theta_j^{v_j})$  and  $(c'_j, \theta_j^{v'_j})$  are deemed possible by  $\theta_i$ , it holds that  $\theta_i$  deems  $(c_j, \theta_j^{v_j})$  infinitely more likely than  $(c'_j, \theta_j^{v'_j})$  if and only if  $d(v_j, u_j) < d(v'_j, u_j)$ .

Definition 2.4 (3.2) is also a faithful translation of Perea and Roy [16]’s Definition 3.2 into lexicographic model. It gives a regulation on the order of states in a lexicographic belief. That is, the farther a state’s corresponding payoff function is from  $u$ , the later that state appears in

the order of a lexicographic belief.

**Definition 2.4 (Belief in rationality).** Consider a static game form  $G = (C_i)_{i \in I}$ , a lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  for  $G$  with incomplete information. A type  $\theta_i$  believes in  $j$ 's rationality iff  $\beta_i(\theta_i)$  deems  $(c_j, \theta_j)$  possible only if  $c_j$  is optimal for  $\theta_j$ .

The essential difference between our and Perea and Roy [16]'s conditions for characterization lies in the following definition.

**Definition 2.5 (Belief under a closer utility function).** Let  $u = (u_i)_{i \in I}$  be a pair of utility functions. A type  $\theta_i$  has a belief under a closer utility function iff  $\beta_i(\theta_i)$  deems  $(c_j, \theta_j)$  possible only if there is no  $\theta'_j \in \Theta_j$  satisfying the following two conditions:

- (a)  $\beta_j(\theta_j) = \beta_j(\theta'_j)$  and  $d(w_j(\theta'_j), u_j) \leq d(w_j(\theta_j), u_j)$
- (b)  $\beta_i(\theta_i)$  deems  $(c'_j, \theta'_j)$  possible for some  $c'_j \in C_j$  less preferred to  $c_j$  in  $u_j$  under  $\beta_j(\theta_j)$ .

We say a state believes in rationality under a closer utility function iff it has a belief in rationality and under a closer utility function. Definition 2.5 regulates on that what conditions are needed for a function (corresponding to a state) to be paired with a choice. It requires here that a more "unrealistic" utility function (i.e., one that support  $c'_j$ ) should be farther from  $u_i$  than a more "realistic" one (i.e., one that support  $c_j$ , for example,  $w_j(\theta_j)$ ) in  $\beta_i(\theta_i)$ .

Definition 2.5 is a parallel to Perea and Roy [16]'s Definition 3.3, which requires that  $w_j(\theta_j)$  to be the nearest utility function in  $V_j$  to  $u_j$  among those under which  $c_j$  is optimal. Lemma 5.5 in our Definition 2.5 is weaker than Perea and Roy [16]'s Definition 3.3. We adopt Definition 2.5 here since such a nearest utility function does not in general exist for lexicographic beliefs. That is, given  $u_j \in V_j$ ,  $c_j \in C_j$ , and a lexicographic belief  $b_j$ , there may not exist  $v_j \in V_j$  such that (1)  $c_j$  is optimal for  $v_j$  under  $b_j$ , and (2) there is no  $v'_j \in V_j$  such that  $c_j$  is optimal for  $v'_j$  under  $b_j$  and  $d(v'_j, u_j) < d(v_j, u_j)$ . See the following example:

**Example 2.1 (No nearest utility function).** Consider the following game  $\Gamma$  :

$u_1$	$D$	$E$	$F$
$A$	1	1	1
$B$	1	1	0
$C$	1	0	1

Let  $b_1 = (D, E, F)$ . In  $u_1$ ,  $A$  is optimal under  $b_1$  but  $B$  is not. Now we show that there is no nearest utility function to  $u_1$  under which  $B$  is optimal. Suppose there is such a function  $v_1 \in V_1$ . Let  $d = d(v_1, u_1)$ . It can be seen that  $d > 0$ . Consider the following  $v'_1$  :

$v'_1$	$D$	$E$	$F$
$A$	1	1	1
$B$	$1 + \frac{d}{2}$	1	0
$C$	1	0	1

$B$  is also optimal for  $v'_1$  under  $b_1$ , while  $d(v'_1, u_1) = \frac{d}{2} < d = d(v_1, u_1)$ , which is a contradiction. Also, even though  $B$  is preferred to  $C$  under  $b_1$ , it can be seen that for each utility function  $v_1^B$  in which  $B$  is optimal under  $b_1$ , there is some  $v_1^C \in V_1$  satisfying (1)  $C$  is optimal in  $v_1^C$  under  $b_1$ , and (2)  $d(v_1^C, u_1) < d(v_1^B, u_1)$ . Indeed, this can be done by letting  $v_1^C(C, D) = 1 + d(v_1^B, u_1)/2$  and  $v_1(c_1, c_2) = u_1(c_1, c_2)$  for all other choice pairs.

Example 2.1 shows that the relation between preferences of choices and the distance of their corresponding utility functions are more complicated in lexicographic beliefs. That is why we adopt Definition 2.5 here. The following lemma guarantees the existence of utility functions satisfying conditions in Definition 2.5. It plays the role of Lemma 5.5 in Perea and Roy [16] in our characterizations.

**Lemma 2.1 (Weakened choice ranking lemma).** Let  $u_i \in V_i$ ,  $b_i = (b_{i1}, b_{i2}, \dots, b_{iK})$  be a lexicographic belief, and  $C_i = \{c_i^1, \dots, c_i^N\}$ . Without loss of generality, we assume that  $u_i(c_i^1, b_i) \geq u_i(c_i^2, b_i) \geq \dots \geq u_i(c_i^N, b_i)$ . Then there is a sequence  $v_i^1, \dots, v_i^N \in V_i$  satisfying

- (a)  $v_i^1 = u_i$ ,
- (b) For each  $n = 1, \dots, N$ ,  $c_i^n$  is optimal for  $v_i^n$  under  $b_i$ , and
- (c) For each  $n = 1, \dots, N - 1$ ,  $d(v_i^n, u_i) = d(v_i^{n+1}, u_i)$  whenever  $u_i(c_i^n, b_i) = u_i(c_i^{n+1}, b_i)$ , and  $d(v_i^n, u_i) < d(v_i^{n+1}, u_i)$  whenever  $u_i(c_i^n, b_i) > u_i(c_i^{n+1}, b_i)$ .

**Proof.** We construct such a sequence by induction. First, let  $v_i^1 = u_i$ . For  $v_i^2$ , if  $u_i(c_i^2, b_i) = u_i(c_i^1, b_i)$ , then we just let  $v_i^2 = v_i^1$ . If  $u_i(c_i^2, b_i) < u_i(c_i^1, b_i)$ , then make some change in  $\{u_i(c_i^1, c_j) : c_j \in \text{supp}b_{i1}\}$  to define  $\{v_i^2(c_i^1, c_j) : c_j \in \text{supp}b_{i1}\}$  satisfying that  $v_i^2(c_i^1, b_{i1}) < v_i^1(c_i^N, b_{i1})$  while keep other payoffs the same. It can be seen that  $c_i^2$  is optimal for  $v_i^2$  under  $b_i$  and  $d(v_i^2, u_i) > 0 = d(v_i^1, u_i)$ .

Now suppose for some  $n \in \{1, \dots, N - 1\}$  we have defined  $v_i^1, \dots, v_i^n$  satisfying (a)-(c). We show how to define  $v_i^{n+1}$ . If  $u_i(c_i^n, b_i) = u_i(c_i^{n+1}, b_i)$ , we let  $v_i^{n+1} = v_i^n$ . Suppose that  $u_i(c_i^n, b_i) > u_i(c_i^{n+1}, b_i)$ . Let  ${}_1^1 c_i, \dots, {}_1^N c_i$  be an order from the most preferred choice to the least preferred on in  $C_i$  under  $v_i^n$  with  $c_i^{n+1} = {}_1^k c_i$  and  $v_i^n({}_1^{k-1} c_i, b_i) > v_i^n({}_1^k c_i, b_i)$ . We make some change in  $\{v_i^n({}_1^t c_i, c_j) : t = 1, \dots, k - 1, c_j \in \text{supp}b_{i1}\}$  to define  $\{v_i^{n+1}({}_1^t c_i, c_j) : t = 1, \dots, k - 1, c_j \in \text{supp}b_{i1}\}$  satisfying that  $v_i^{n+1}({}_1^t c_i, b_{i1}) < v_i^n({}_1^N c_i, b_{i1})$  for all  $t = 1, \dots, k - 1$  while keep other payoffs the same. It can be seen that  $c_i^{n+1}$  is optimal for  $v_i^{n+1}$  under  $b_i$  and, since  $d(v_i^{n+1}, v_i^n) > 0$ ,  $d(v_i^{n+1}, u_i) = d(v_i^{n+1}, v_i^n) + d(v_i^n, u_i) > d(v_i^n, u_i)$ . By induction, we can construct a sequence  $v_i^1, \dots, v_i^N \in V_i$  satisfying (a)-(c). //

The basic idea behind this inductive construction is depicted as follows.

$$(c_i^1, c_i^2, c_i^3, \dots, c_i^N) \xrightarrow{v_i^2} (c_i^2, c_i^3, \dots, c_i^N, c_i^1) \xrightarrow{v_i^3} (c_i^3, \dots, c_i^N, c_i^1, c_i^2) \dots \xrightarrow{v_i^N} (c_i^N, c_i^1, \dots, c_i^{N-1})$$

We move choice one by one to the end of the sequence. When there is a tie, we just move the whole equivalence class to the end of the sequence. We use the following example to show how this construction works.

**Example 2.1 (Continued).** Consider  $u_1$  in Example 2.1. Under  $b_1 = (D, E, F)$ ,  $A$  is preferred to  $B$  and  $B$  is preferred to  $C$  in  $u_1$ . We can define  $v_1^1, v_1^2, v_1^3$  as follows:

$u_1 = v_1^1$	$D$	$E$	$F$	→	$v_1^2$	$D$	$E$	$F$	→	$v_1^3$	$D$	$E$	$F$
$A$	1	1	1		$A$	$\frac{1}{2}$	1	1		$A$	$\frac{1}{2}$	1	1
$B$	1	1	0		$B$	1	1	0		$B$	$\frac{1}{4}$	1	0
$C$	1	0	1		$C$	1	0	1		$C$	1	0	1

It should be noted that  $v_1^1, \dots, v_1^N$  satisfying (a) - (c) are not unique, which will be seen in Example 3.1 and 3.4. Also, such a sequence can be seen as defined to equivalent classes of indifferent choices under a belief rather than to individual choices. This is important in constructing correspondence between states of complete and incomplete information models.

## 2.2. Complete Information

In this subsection we give a survey of lexicographic epistemic model with complete information. For details, see Perea [14], Chapters 5-6.

**Definition 2.5 (Epistemic model).** Consider a finite two-player static game  $\Gamma = (C_i, u_i)_{i \in I}$ . A finite *lexicographic epistemic model* for  $\Gamma$  is a tuple  $M^{co} = (T_i, b_i)_{i \in I}$  where

- (a)  $T_i$  is a finite set of types, and
- (b)  $b_i$  is a mapping that assigns to every  $t_i \in T_i$  a lexicographic belief over  $\Delta(C_j \times T_j)$ , i.e.,  $b_i(t_i) = (b_{i1}, b_{i2}, \dots, b_{iK})$  where  $b_{ik} \in \Delta(C_j \times T_j)$  for  $k = 1, \dots, K$ .

For each  $t_i \in T_i$ , we denote by  $T_j(t_i)$  the set of all  $t_j$ 's deemed possible by  $t_i$ .

**Definition 2.6 (Caution)** Type  $t_i \in T_i$  is *cautious* iff whenever it deems an  $t_j \in T_j$  possible, then for every choice  $c_j \in C_j$  it deems  $(c_j, t_j)$  possible.

**Definition 2.7 (Primary belief in the opponent's rationality)** Let  $t_i \in T_i$  with  $b_i(t_i) = (b_{i1}, b_{i2}, \dots, b_{iK})$ .  $t_i$  *primarily believes in  $j$ 's rationality* iff  $t_i$ 's primary belief  $b_{i1}$  only assigns positive probability to those  $(c_j, t_j)$  where  $c_j$  is rational for  $t_j$ .

**Definition 2.8 (Respect the opponent's preferences)** Let  $t_i \in T_i$  with  $b_i(t_i) = (b_{i1}, b_{i2}, \dots, b_{iK})$ .  $t_i$  *respects the opponent's preferences* iff for any  $t_j \in T_j(t_i)$  and any  $c_j, c'_j \in C_j$  where  $t_j$  prefers  $c_j$  to  $c'_j$ ,  $t_i$  deems  $(c_j, t_j)$  infinitely more likely than  $(c'_j, t_j)$ .

**Definition 2.9 (Common full belief in some property)** Let  $P$  be an arbitrary property of lexicographic beliefs.

(a)  $t_i \in T_i$  *expresses 1-fold full belief in  $P$*  iff  $t_i$  only deems possible  $j$ 's types that satisfy  $P$ ;

(b) For each  $n \in \mathbb{N}$ ,  $t_i \in T_i$  *expresses  $(n + 1)$ -fold full belief in  $P$*  iff  $t_i$  only deems possible  $j$ 's types that express  $n$ -fold full belief in  $P$ .

$t_i$  *expresses common full belief in  $P$*  iff it expresses  $n$ -fold full belief in  $P$  for each  $n \in \mathbb{N}$ .

**Definition 2.10 (Perfect and proper rationalizabilities).** Given a lexicographic model  $M^{co} = (T_i, b_i)_{i \in I}$  for a game  $\Gamma = (C_i, u_i)_{i \in I}$ .  $c_i \in C_i$  is *perfectly rationalizable* iff it is optimal to some  $t_i \in T_i$  which expresses common full belief in caution and primary belief in rationality.  $c_i$  is *properly rationalizable* iff it is optimal to some  $t_i \in T_i$  which expresses common full belief in caution and respect of preferences.

### 3. Characterizations

#### 3.1. Statements and Examples

**Theorem 3.1 (Characterization of perfect rationality).** Consider a finite 2-person static game  $\Gamma = (C_i, u_i)_{i \in I}$ , the corresponding game form  $G = (C_i)_{i \in I}$ , a finite lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$ .

Then,  $c_i^* \in C_i$  is perfectly rationalizable in  $M^{co}$  if and only if there is some finite lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  with incomplete information for  $G$  and some  $\theta_i^* \in \Theta_i$  with  $w_i(\theta_i^*) = u_i$  such that

- (a)  $\theta_i^*$  expresses common full belief in caution, primary belief on  $u$ , and rationality, and
- (b)  $c_i^*$  is optimal to  $\theta_i^*$ .

**Theorem 3.2 (Characterization of proper rationality).** Consider a finite 2-person static game  $\Gamma = (C_i, u_i)_{i \in I}$ , the corresponding game form  $G = (C_i)_{i \in I}$ , a finite lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$ .

Then,  $c_i^* \in C_i$  is properly rationalizable in  $M^{co}$  if and only if there is some finite lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  for  $G$  and some  $\theta_i^* \in \Theta_i$  with  $w_i^*(\theta_i^*) = u_i$  such that

- (a)  $\theta_i^*$  expresses common full belief in caution,  $u$ -centered belief, and rationality under a closer utility function
- (b)  $c_i^*$  is optimal to  $\theta_i^*$ .

To show these statements, we need to construct a correspondence between states of complete and incomplete information models. Before we go to the formal proof, we use the following three examples to show the intuition.

**Example 3.1 (for Theorem 3.1).** Consider the following game  $\Gamma$  (Perea [14], p.188):

$u_1 \backslash u_2$	$C$	$D$
$A$	1, 0	0, 1
$B$	0, 0	0, 1



and the lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  with complete information for  $\Gamma$  where  $T_1 = \{t_1\}$ ,  $T_2 = \{t_2\}$ , and

$$b_1(t_1) = ((D, t_2), (C, t_2)), \quad b_2(t_2) = ((A, t_1), (B, t_1)).$$

It can be seen that  $t_1$  expresses common full belief in caution and primary belief in rationality. We can construct a corresponding lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  with incomplete information where  $\Theta_1 = \{\theta_{11}, \theta_{12}\}$ ,  $\Theta_2 = \{\theta_{21}, \theta_{22}\}$ , and

$$\begin{aligned} w_1(\theta_{11}) &= u_1, \quad \beta_1(\theta_{11}) = ((D, \theta_{21}), (C, \theta_{22})), \\ w_1(\theta_{12}) &= v_1, \quad \beta_1(\theta_{12}) = ((D, \theta_{21}), (C, \theta_{22})), \\ w_2(\theta_{21}) &= u_2, \quad \beta_2(\theta_{21}) = ((A, \theta_{11}), (B, \theta_{12})), \\ w_2(\theta_{22}) &= v_2, \quad \beta_2(\theta_{22}) = ((A, \theta_{11}), (B, \theta_{12})), \end{aligned} \tag{3.1}$$

where

$v_1$	$C$	$D$
$A$	0.5	0
$B$	0.5	0

,

$v_2$	$C$	$D$
$A$	0.5	0.5
$B$	0.5	0.5

It can be seen that  $\theta_{11}$  expresses common full belief in caution, primary belief on  $u$ , and rationality. Also,  $\theta_{11}$  generates the same belief hierarchy as  $t_1$  does.

**Example 3.2 (for Theorem 3.2).** Consider the following game  $\Gamma$  (Perea [14], p.211):

$u_1 \backslash u_2$	$D$	$E$	$F$
$A$	0, 5	1, 2	1, 1
$B$	1, 3	0, 4	1, 1
$C$	1, 3	1, 2	0, 3

Consider the lexicographic model  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$  where  $T_1 = \{t_1\}$ ,  $T_2 = \{t_2\}$ , and

$$b_1(t_1) = ((D, t_2), (F, t_2), (E, t_2)), \quad b_2(t_2) = ((C, t_1), (B, t_1), (A, t_1)).$$

It can be seen that  $t_1$  expresses common full belief in caution and respect of preferences. We can construct a corresponding lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  with incomplete information for  $G = (C_i)_{i \in I}$  where  $\Theta_1 = \{\theta_{11}, \theta_{12}, \theta_{13}\}$ ,  $\Theta_2 = \{\theta_{21}, \theta_{22}, \theta_{23}\}$ , and

$$\begin{aligned} w_1(\theta_{11}) &= u_1, \quad \beta_1(\theta_{11}) = ((D, \theta_{21}), (F, \theta_{22}), (E, \theta_{23})), \\ w_1(\theta_{12}) &= v_1, \quad \beta_1(\theta_{12}) = ((D, \theta_{21}), (F, \theta_{22}), (E, \theta_{23})), \\ w_1(\theta_{13}) &= v'_1, \quad \beta_1(\theta_{13}) = ((D, \theta_{21}), (F, \theta_{22}), (E, \theta_{23})), \\ w_2(\theta_{21}) &= u_2, \quad \beta_2(\theta_{21}) = ((C, \theta_{11}), (B, \theta_{12}), (A, \theta_{13})), \\ w_2(\theta_{22}) &= v_2, \quad \beta_2(\theta_{22}) = ((C, \theta_{11}), (B, \theta_{12}), (A, \theta_{13})), \\ w_2(\theta_{23}) &= v'_2, \quad \beta_2(\theta_{23}) = ((C, \theta_{11}), (B, \theta_{12}), (A, \theta_{13})). \end{aligned}$$

where

$v_1$	$D$	$E$	$F$
$A$	0	1	1
$B$	1.1	0	1
$C$	1	1	0

,

$v'_1$	$D$	$E$	$F$
$A$	1	1	1
$B$	1	0	1
$C$	1	1	0

,

$v_2$	$D$	$E$	$F$
$A$	5	2	1
$B$	3	4	1
$C$	3	2	3.1

,

$v'_2$	$D$	$E$	$F$
$A$	5	2	1
$B$	3	4	1
$C$	2	3	3

It can be seen that  $\theta_{21}$  expresses common belief in caution,  $u$ -centered belief, and rationality under a closer utility function and generates the same belief hierarchy as  $t_2$ .

We can also use this example to compare Theorems 3.2 and 3. Consider the lexicographic epistemic model  $(T'_i, b'_i)_{i \in I}$  for  $\Gamma$  where  $T'_1 = \{t'_1\}$ ,  $T'_2 = \{t'_2\}$ , and

$$b'_1(t'_1) = ((A, t'_2), (B, t'_2), (C, t'_2)), \quad b'_2(t'_2) = ((C, t'_1), (A, t'_1), (B, t'_1)).$$

It can be seen that  $t'_1$  expresses common full belief in caution and primary belief in rationality. We can construct the corresponding lexicographic epistemic model  $M^{in} = (\Theta'_i, w'_i, \beta'_i)_{i \in I}$  with incomplete information for  $G = (C_i)_{i \in I}$  where  $\Theta'_1 = \{\theta'_{11}, \theta'_{12}, \theta'_{13}\}$ ,  $\Theta'_2 = \{\theta'_{21}, \theta'_{22}, \theta'_{23}\}$ , and

$$\begin{aligned} w'_1(\theta'_{11}) &= u_1, \quad \beta'_1(\theta'_{11}) = ((D, \theta'_{21}), (E, \theta'_{22}), (F, \theta'_{23})), \\ w'_1(\theta'_{12}) &= v'_1, \quad \beta'_1(\theta'_{12}) = ((D, \theta'_{21}), (E, \theta'_{22}), (F, \theta'_{23})), \\ w'_1(\theta'_{13}) &= v_1, \quad \beta'_1(\theta'_{13}) = ((D, \theta'_{21}), (E, \theta'_{22}), (F, \theta'_{23})), \\ w'_2(\theta'_{21}) &= u_2, \quad \beta'_2(\theta'_{21}) = ((C, \theta'_{11}), (A, \theta'_{12}), (B, \theta'_{13})), \\ w'_2(\theta'_{22}) &= v'_2, \quad \beta'_2(\theta'_{22}) = ((C, \theta'_{11}), (A, \theta'_{12}), (B, \theta'_{13})), \\ w'_2(\theta'_{23}) &= v_2, \quad \beta'_2(\theta'_{23}) = ((C, \theta'_{11}), (A, \theta'_{12}), (B, \theta'_{13})), \end{aligned}$$

It can be seen that  $\theta'_{21}$  expresses common full belief in caution, primary belief on  $u$ , and rationality, and generates the same belief hierarchy as  $t'_2$  does. On the other hand, it can be seen that  $t'_2$  does not respect 1's preferences, since under type  $t'_1$ ,  $B$  should be preferred to  $A$ , while  $t'_2$  deems  $A$  infinitely more likely than  $B$ . This is shown in the violation of rationality under a closer utility function of  $\theta'_{21}$ . Indeed,  $\beta'_1(\theta'_{12}) = \beta'_1(\theta'_{13})$  and  $d(w'_1(\theta'_{12}), u_1) = d(v'_1, u_1) = 1 > d(w'_1(\theta'_{13}), u_1) = d(v_1, u_1) = 0.1$  while  $\theta'_{21}$  deems  $(A, \theta'_{12})$  infinitely more likely than  $(B, \theta'_{13})$ .

### 3.2. Proof of Theorem 3.1

To show the Only-if part of Theorem 3.1, we construct the following mapping from finite lexicographic epistemic models with complete information to those with incomplete information. Let  $\Gamma = (C_i, u_i)_{i \in I}$  and  $M^{co} = (T_i, b_i)_{i \in I}$  be a finite lexicographic epistemic model for  $\Gamma$ . We first define states in a incomplete information model in the following two steps:

**Step 1.** For each  $i \in I$  and  $t_i \in T_i$ , define  $\Pi_i(t_i) = (C_{i1}, \dots, C_{i\ell})$  to be a partition of  $C_i$  satisfying that (1) for each  $r = 1, \dots, \ell$  and each  $c_i, c'_i \in C_{ir}$ ,  $u_i(c_i, b_i(t_i)) = u_i(c'_i, b_i(t_i))$ , and (2) for each  $r = 1, \dots, \ell - 1$  and  $c_{ir} \in C_{ir}$ ,  $c_{i,r+1} \in C_{i,r+1}$ ,  $u_i(c_{ir}, b_i(t_i)) > u_i(c_{i,r+1}, b_i(t_i))$ . That is,  $\Pi_i(t_i)$  is a sequence of equivalent classes of choices in  $C_i$  ordered from the most to the least preferred under  $b_i(t_i)$ . By lemma 2.1, for each  $C_{ir}$  there is some  $v_{ir}(t_i) \in V_i$  such that each choice in  $C_{ir}$  is optimal under  $v_{ir}(t_i)$ , and  $0 = d(v_{i1}(t_i), u_i) < d(v_{i2}(t_i), u_i) < \dots < d(v_{i\ell}(t_i), u_i)$ .

**Step 2.** We define  $\Theta_i(t_i) = \{\theta_{i1}(t_i), \dots, \theta_{i\ell}(t_i)\}$  where for each  $r = 1, \dots, \ell$ , the state  $\theta_{ir}(t_i)$  satisfies that (1)  $w_i(\theta_{ir}(t_i)) = v_{ir}(t_i)$ , and (2)  $\beta_i(\theta_{ir}(t_i))$  has the same distribution on choices at each level as  $b_i(t_i)$  does, and for each  $(c_j, \theta_j)$  corresponding to  $(c_j, t_j)$  in  $b_i(t_i)$ ,  $w_j(\theta_j)$  is the utility function  $\{v_{jr}(t_j)\}$  for which  $c_j$  is the optimal under  $b_i(t_i)$ ; in other words, if  $c_j \in C_{jr} \in \Pi_j(t_j)$  for some  $r$ , then  $\theta_j = \theta_{jr}(t_j)$ .

Let  $\Theta_i = \cup_{t_i \in T_i} \Theta_i(t_i)$ . In this manner we construct a finite lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  with incomplete information for  $G$ . It should be noted that so far we did not put any restriction on  $t_i$ . In the following example we show how this construction works.

**Example 3.4 (1).** Consider the game  $\Gamma$  in Example 3.1:

$u_1 \backslash u_2$	$C$	$D$
$A$	1, 0	0, 1
$B$	0, 0	0, 1

and the lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$  where  $T_1 = \{t_1\}$ ,  $T_2 = \{t_2\}$ , and

$$b_1(t_1) = ((D, t_2), (C, t_2)), \quad b_2(t_2) = ((A, t_1), (B, t_1)).$$

We show how to construct a corresponding model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$ . First, by Step 1 it can be seen that  $\Pi_1(t_1) = (\{A\}, \{B\})$  and  $\Pi_2(t_1) = (\{D\}, \{C\})$ . We can define  $v_{11}(t_1) = u_1$ , where  $A$  is optimal under  $b_1(t_1)$ , and  $v_{12}(t_1)$  as follows, where  $B$  is optimal under  $b_1(t_1)$ . Similarly, we can define  $v_{21}(t_2) = u_2$  and  $v_{22}(t_2)$  as follows:

$v_{12}(t_1)$	$C$	$D$
$A$	0	-1
$B$	0	0

,

$v_{22}(t_2)$	$C$	$D$
$A$	0	-1
$B$	0	1

Then we go to Step 2. It can be seen that  $\Theta_1(t_1) = \{\theta_{11}(t_1), \theta_{12}(t_1)\}$ , where

$$\begin{aligned} w_1(\theta_{11}(t_1)) &= v_{11}(t_1), \beta_1(\theta_{11}(t_1)) = ((D, \theta_{21}(t_2)), (C, \theta_{22}(t_2))), \\ w_1(\theta_{12}(t_1)) &= v_{12}(t_1), \beta_1(\theta_{12}(t_1)) = ((D, \theta_{21}(t_2)), (C, \theta_{22}(t_2))). \end{aligned}$$

Also,  $\Theta_2(t_2) = \{\theta_{21}(t_2), \theta_{22}(t_2)\}$ , where

$$\begin{aligned} w_2(\theta_{21}(t_2)) &= v_{21}(t_2), \beta_2(\theta_{21}(t_2)) = ((A, \theta_{11}(t_1)), (B, \theta_{12}(t_1))), \\ w_2(\theta_{22}(t_2)) &= v_{22}(t_2), \beta_2(\theta_{22}(t_2)) = ((A, \theta_{11}(t_1)), (B, \theta_{12}(t_1))). \end{aligned}$$

(2) Since it can be seen that both  $t_1$  and  $t_2$  expresses common full belief in caution and primary belief in rationality, to show that our construction also works for general cases, consider the following states in a complete information model:

$$b_1(t'_1) = ((C, t'_2), (D, t'_2)), \quad b_2(t'_2) = ((A, t'_1), (B, t'_1)).$$

First, by Step 1 it can be seen that  $\Pi_1(t'_1) = (\{A\}, \{B\})$  and  $\Pi_2(t'_1) = (\{D\}, \{C\})$ . We can define  $v_{11}(t'_1) = u_1$ , where  $A$  is optimal under  $b_1(t'_1)$ , and  $v_{12}(t'_1)$  as follows, where  $B$  is optimal under  $b_1(t'_1)$ . Similarly, we can define  $v_{21}(t'_2) = u_2$  and  $v_{22}(t'_2)$  as follows:

$v_{12}(t'_1)$	$C$	$D$
$A$	-1	0
$B$	0	0

,

$v_{22}(t'_2)$	$C$	$D$
$A$	0	-1
$B$	0	1

Then we go to Step 2. It can be seen that  $\Theta_1(t'_1) = \{\theta_{11}(t'_1), \theta_{12}(t'_1)\}$ , where

$$\begin{aligned} w_1(\theta_{11}(t'_1)) &= v_{11}(t'_1), \beta_1(\theta_{11}(t'_1)) = ((C, \theta_{22}(t'_2)), (D, \theta_{21}(t'_2))), \\ w_1(\theta_{12}(t'_1)) &= v_{12}(t'_1), \beta_1(\theta_{12}(t'_1)) = ((C, \theta_{22}(t'_2)), (D, \theta_{21}(t'_2))). \end{aligned}$$

Also,  $\Theta_2(t'_2) = \{\theta_{21}(t'_2), \theta_{22}(t'_2)\}$ , where

$$\begin{aligned} w_2(\theta_{21}(t'_2)) &= v_{21}(t'_2), \beta_2(\theta_{21}(t'_2)) = ((A, \theta_{11}(t'_1)), (B, \theta_{12}(t'_1))), \\ w_2(\theta_{22}(t'_2)) &= v_{22}(t'_2), \beta_2(\theta_{22}(t'_2)) = ((A, \theta_{11}(t'_1)), (B, \theta_{12}(t'_1))). \end{aligned}$$

It can be seen that, by construction, each  $t_i$  shares the same belief hierarchy (as can be defined in a similar way as in Perea and Roy [16]) with any  $\theta_i \in \Theta_i(t_i)$ . For each  $t_i \in T_i$ , we use  $\theta_i(t_i)$  to denote the state in  $\Theta_i(t_i)$  which has utility function  $u_i$ . It is clear that any  $c_i$  optimal to  $t_i$  is also optimal to  $\theta_i \in \Theta_i(t_i)$  with  $w_i(\theta_i) = u_i$ . Then, to show the Only-if part of Theorem 3.1, we show that if  $t_i$  expresses common full belief in caution and primary belief in rationality, then  $\theta_i(t_i)$  expresses common belief in caution, primary belief on  $u$ , and rationality. We need the following lemmas.

**Lemma 3.1(Redundancy).** Let  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the two steps above. Then for each  $t_i \in T_i$  and each  $\theta_i, \theta'_i \in \Theta_i(t_i)$ ,  $\beta_i(\theta_i) = \beta_i(\theta'_i)$ .

Lemma 3.1 follows directly by the construction, so we eliminate its proof. It implies that the difference between any two states in a  $\Theta_i(t_i)$  is their corresponding utility functions. This redundancy is critical in our proof.

**Lemma 3.2 (Caution).** Let  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the two steps above. If  $t_i \in T_i$  expresses common full belief in caution, so does each  $\theta_i \in \Theta_i(t_i)$ .

**Proof.** We show this statement by induction. First we show that if  $t_i$  is cautious, then each  $\theta_i \in \Theta_i(t_i)$  is also cautious. Let  $c_j \in C_j$  and  $\theta_j \in \Theta_j(\theta_i)$ . By construction, it can be seen that  $t_j \in T_j$  corresponding to  $\theta_j$  (i.e.,  $\theta_j \in \Theta_j(t_j)$ ) is in  $T_j(t_i)$ . Since  $t_i$  is cautious,  $t_i$  deems  $(c_j, t_j)$  possible. Consider the pair  $(c_j, \theta'_j)$  in  $\beta_i(\theta_i)$  corresponding to  $(c_j, t_j)$ . Since both  $\theta_j$  and  $\theta'_j$  are in  $\Theta_j(t_j)$ , it follows from Lemma 3.1 that  $\beta_i(\theta_i) = \beta_i(\theta'_i)$ . Hence it follows that  $(c_j, \theta_j^{w_j(\theta'_j)})$  is deemed possible by  $\theta_i$ . Here we have shown that  $\theta_i$  is cautious.

Suppose we have shown that, for each  $i \in I$ , if  $t_i$  expresses  $n$ -fold full belief in caution then each  $\theta_i \in \Theta_i(t_i)$  also expresses  $n$ -fold belief in caution. Now suppose that  $t_i$  expresses  $(n + 1)$ -fold full belief in caution, i.e., it only deems possible  $j$ 's types  $t_j$ 's that express  $n$ -fold full belief in caution. It follows that each  $\theta_j \in \Theta_j(t_j)$  also express  $n$ -fold full belief in caution. By construction, it follows that each  $\theta_i \in \Theta_i(t_i)$  also expresses  $(n + 1)$ -fold belief in caution. //

**Lemma 3.3 (Rationality, and primary belief in rationality  $\rightarrow$  Primary belief on  $u$ ).** Let  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the two steps above. Then

- (a) each  $\theta_i \in \Theta_i(t_i)$  expresses common full belief in primary belief on  $u$  and rationality, and
- (b) if  $t_i \in T_i$  expresses common full belief in primary belief in rationality, then each  $\theta_i \in \Theta_i(t_i)$  expresses common full belief in primary belief on  $u$ .

**Proof.** (a) holds by construction. We show (b) statement by induction. First we show that if  $t_i$  primarily believes in  $j$ 's rationality, then each  $\theta_i \in \Theta_i(t_i)$  expresses full belief in primary belief on  $u_j$ . Let  $(c_j, \theta_j)$  be a pair deemed possible in the level-1 belief of  $\theta_i$ . Consider its corresponding  $(c_j, t_j)$  in level-1 belief of  $t_i$ . Since  $t_i$  primarily believes in  $j$ 's rationality,  $c_j$  is optimal for  $t_i$ . It follows that  $c_j \in C_{j1} \in \Pi_j(t_j)$ . By Lemma 2.1 and construction, it follows that  $w_j(\theta_j) = u_j$ . Here we have shown that  $\theta_i$  primarily believes on  $u_j$ .

Suppose we have shown that, for each  $i \in I$ , if  $t_i$  expresses  $n$ -fold full belief in primary belief in rationality then each  $\theta_i \in \Theta_i(t_i)$  also expresses  $n$ -fold belief in primary belief on  $u$ . Now suppose that  $t_i$  expresses  $(n + 1)$ -fold full belief in primary belief in rationality, i.e., it only deems possible  $j$ 's types  $t_j$ 's that express  $n$ -fold full belief in primary belief in rationality. It follows that each  $\theta_j \in \Theta_j(t_j)$  also express  $n$ -fold full belief in primary belief on  $u$ . By construction, it follows that each  $\theta_i \in \Theta_i(t_i)$  also expresses  $(n + 1)$ -fold belief in primary belief on  $u$ . //

**Proof of the Only-if part of Theorem 3.1.** Let  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the two steps above,  $c_i^* \in C_i$  be properly rationlizable, and  $t_i^* \in T_i$  be a state supporting  $c_i$ . Let  $\theta_i^* = \theta_i(t_i)$ . By definition,  $w_i(\theta_i^*) = u_i$ , and  $c_i^*$  is optimal to  $\theta_i^*$ . Also, it follows from Lemmas 3.2-3 that  $\theta_i^*$  expresses common belief in caution, primary belief on  $u$ , and rationality. //

To show the If part, we need a mapping from models with incomplete information to those with complete information. Consider a finite 2-person static game  $\Gamma = (C_i, u_i)_{i \in I}$ , the corresponding game form  $G = (C_i)_{i \in I}$ , and a finite lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  for  $G$ . We construct  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$  as follows. For each  $\theta_i \in \Theta_i$ , we define  $E_i(\theta_i) = \{\theta'_i \in \Theta_i : \beta_i(\theta'_i) = \beta_i(\theta_i)\}$ . In this manner,  $\Theta_i$  is partitioned into some equivalent classes  $\mathbb{E}_i = \{E_{i1}, \dots, E_{i\ell}\}$ . For each  $E_i \in \mathbb{E}_i$  we assign a symbol  $t_i(E_i)$  to represent a state. We define  $b_i(t_i(E_i))$  to be a lexicographic belief on  $\Delta(C_j \times T_j)$  which has the same distribution of choices at each level as any  $\theta_i \in E_i$ , and for each  $(c_j, t_j)$  corresponding to  $(c_j, \theta_j)$  in  $\beta_i(\theta_i)$ ,

$t_j = t_j(E_j(\theta_j))$ .

Let  $T_i = \{t_i(E_i)\}_{E_i \in \mathbb{E}_i}$ . In this manner we construct a finite lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  with complete information for  $\Gamma$  from  $M^{in}$ . In the following example we show how this construction works.

**Example 3.4 (Continued).** Consider the game in Example 3.1:

$u_1 \backslash u_2$	$A$	$B$
$A$	1, 0	0, 1
$B$	0, 0	0, 1

and the lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  for  $G = (C_i)_{i \in I}$  where  $\Theta_1 = \{\theta_{11}, \theta_{12}\}$ ,  $\Theta_2 = \{\theta_{21}, \theta_{22}\}$ , and

$$\begin{aligned} w_1(\theta_{11}) &= u_1, \beta_1(\theta_{11}) = ((B, \theta_{21}), (A, \theta_{22})), \\ w_1(\theta_{12}) &= v_1, \beta_1(\theta_{12}) = ((B, \theta_{21}), (A, \theta_{22})), \\ w_2(\theta_{21}) &= u_2, \beta_2(\theta_{21}) = ((A, \theta_{11}), (B, \theta_{12})), \\ w_2(\theta_{22}) &= v_2, \beta_2(\theta_{22}) = ((A, \theta_{11}), (B, \theta_{12})). \end{aligned}$$

It can be seen that  $\mathbb{E}_1 = \{\{\theta_{11}, \theta_{12}\}\}$  since  $\beta_1(\theta_{11}) = \beta_1(\theta_{12})$ . Similarly,  $\mathbb{E}_2 = \{\{\theta_{21}, \theta_{22}\}\}$ . Corresponding to those equivalent classes we have  $t_1(\{\theta_{11}, \theta_{12}\})$  and  $t_2(\{\theta_{21}, \theta_{22}\})$ , and

$$\begin{aligned} b_1(t_1(\{\theta_{11}, \theta_{12}\})) &= ((B, t_2(\{\theta_{21}, \theta_{22}\})), (A, t_2(\{\theta_{21}, \theta_{22}\}))), \\ b_2(t_2(\{\theta_{21}, \theta_{22}\})) &= ((A, t_1(\{\theta_{11}, \theta_{12}\})), (B, t_1(\{\theta_{11}, \theta_{12}\}))). \end{aligned}$$

It can be seen that this construction can be seen as a reversion of the previous one. That is, given  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the previous two steps. Then  $\mathbb{E}_i = \{\Theta_i(t_i)\}_{t_i \in T_i}$ , and  $t_i(\Theta_i(t_i)) = t_i$ . We have the following lemmas.

**Lemma 3.4 (Caution).** Let  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  and  $M^{co} = (T_i, b_i)_{i \in I}$  be constructed from  $M^{in}$  by the above approach. If  $\theta_i \in \Theta_i$  expresses common full belief in caution, so does each  $t_i(E_i(\theta_i))$ .

**Proof.** We show this statement by induction. First we show that if  $\theta_i$  is cautious, then  $t_i(E_i(\theta_i))$  is also cautious. Let  $c_j \in C_j$  and  $t_j \in T_j(t_i(E_i(\theta_i)))$ . By construction  $t_j$  corresponds to some  $E_j \in \mathbb{E}_j$ , and there is some  $\theta_j \in E_j$  which is deemed possible by  $\theta_i$ . Since  $\theta_i$  is cautious, there is some  $\theta'_j$  with  $\beta_j(\theta'_j) = \beta_j(\theta_j)$ , i.e.,  $\theta'_j \in E_j$ , such that  $(c_j, \theta'_j)$  is deemed possible by  $\theta_i$ . By construction it follows that  $(c_j, t_j)$  is deemed possible by  $t_i$ .

Suppose we have shown that, for each  $i \in I$ , if  $\theta_i$  expresses  $n$ -fold full belief in caution then  $t_i(E_i(\theta_i))$  also expresses  $n$ -fold belief in caution. Now suppose that  $\theta_i$  expresses  $(n + 1)$ -fold full belief in caution, i.e., it only deems possible  $j$ 's types  $\theta_j$ 's that express  $n$ -fold full belief in caution. It follows that  $t_j(E_j(\theta_j))$  also express  $n$ -fold full belief in caution. By construction, it follows that  $t_i(E_i(\theta_i))$  also expresses  $(n + 1)$ -fold belief in caution. //

**Lemma 3.5 (Primary belief on  $u$  + rationality  $\rightarrow$  Primary belief in rationality).** Let  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  and  $M^{co} = (T_i, b_i)_{i \in I}$  be constructed from  $M^{in}$  by the above approach. If  $\theta_i \in \Theta_i$  expresses common full belief in primary belief on  $u$  and rationality, then  $t_i(E_i(\theta_i))$  expresses common full belief in primary belief in rationality.

**Proof.** We show this statement by induction. First we show that if  $\theta_i$  primarily believes on  $u$  and  $j$ 's rationality, then  $t_i(E_i(\theta_i))$  primarily believes in  $j$ 's rationality. Let  $(c_j, t_j)$  be a choice-type pair which is deemed possible in  $t_i(E_i(\theta_i))$ 's level-1 belief. By construction  $t_j$  corresponds to some  $E_j \in \mathbb{E}_j$ , and for some  $\theta_j \in E_j$ ,  $(c_j, \theta_j)$  is deemed possible in  $\theta_i$ 's level-1 belief. Since  $\theta_i$  primarily believes on  $u$ , it follows that  $w_j(\theta_j) = u_j$ . Also, since  $\theta_i$  believes  $j$ 's rationality, it

follows that  $c_j$  is optimal for  $u_j$  under the belief on choices of  $\beta_j(\theta_j)$ , i.e., that of  $b_i(t_j)$ . Therefore  $c_j$  is optimal for  $t_j$ . Here we have shown that  $t_i(E_i(\theta_i))$  primarily believes in  $j$ 's rationality.

Suppose we have shown that, for each  $i \in I$ , if  $\theta_i$  expresses  $n$ -fold full belief in primary belief on  $u$  and rationality then  $t_i(E_i(\theta_i))$  also expresses  $n$ -fold belief in primary belief in rationality. Now suppose that  $\theta_i$  expresses  $(n + 1)$ -fold full belief in primary belief on  $u$  and rationality, i.e., it only deems possible  $j$ 's types  $\theta_j$ 's that express  $n$ -fold full belief in primary belief on  $u$  and rationality. It follows that  $t_j(E_j(\theta_j))$  also express  $n$ -fold full belief in primary belief in rationality. By construction, it follows that  $t_i(E_i(\theta_i))$  also expresses  $(n + 1)$ -fold belief in primary belief in rationality. //

**Proof of the If part of Theorem 3.1.** Let  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  and  $M^{co} = (T_i, b_i)_{i \in I}$  be constructed from  $M^{in}$  by the above approach,  $c_i^* \in C_i$  be optimal to some  $\theta_i^*$  with  $w_i(\theta_i^*) = u_i$  which expresses common belief in caution, primary belief on  $u$ , and rationality. Consider  $t_i(E_i(\theta_i^*))$ . By construction,  $c_i$  is optimal to  $t_i(E_i(\theta_i^*))$ . Also, it follows from Lemmas 3.4-5 that  $t_i(E_i(\theta_i^*))$  expresses common full belief in caution and primary belief in rationality. Hence  $c_i^*$  is perfectly rationalizable in  $\Gamma$ . //

### 3.3. Proof of Theorem 3.2

To show the Only-if part of Theorem 3.2, we need the following lemma.

**Lemma 3.6 (Respect of preferences  $\rightarrow u$ -centered belief).** Let  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the two steps in Section 3.1. If  $t_i \in T_i$  expresses common full belief in respect of preferences, then each  $\theta_i \in \Theta_i(t_i)$  expresses full belief in  $u$ -centered belief.

**Proof.** We show this statement by induction. First we show that if  $t_i$  respects  $j$ 's preferences, then each  $\theta_i \in \Theta_i(t_i)$  expresses  $u_j$ -centered belief. Let  $c_j, c'_j \in C_j$ ,  $\theta_j \in \Theta_j$ , and  $v_j, v'_j \in V_j$  such that  $(c_j, \theta_j^{v_j})$  and  $(c'_j, \theta_j^{v'_j})$  be deemed possible by  $\theta_i$  with  $d(v_j, u_j) < d(v'_j, u_j)$ . By construction, it follows that (1) for  $t_j \in T_j$  with  $\theta_j^{v_j}, \theta_j^{v'_j} \in \Theta_j(t_j)$ ,  $t_i$  deems both  $(c_j, t_j)$  and  $(c'_j, t_j)$  possible, and (2)  $u_i(c_j, b_i(t_i)) > u_i(c'_j, b_i(t_i))$ . Since  $t_i$  respects  $j$ 's preferences,  $t_i$  deems  $(c_j, t_j)$  infinitely more likely than  $(c'_j, t_j)$ . By construction, it follows that  $\theta_i$  deems  $(c_j, \theta_j^{v_j})$  more likely than  $(c'_j, \theta_j^{v'_j})$ . Here we have shown that  $\theta_i$  expresses  $u_j$ -centered belief.

Suppose we have shown that, for each  $i \in I$ , if  $t_i$  expresses  $n$ -fold full belief in respect of preferences then each  $\theta_i \in \Theta_i(t_i)$  also expresses  $n$ -fold  $u$ -centered belief. Now suppose that  $t_i$  expresses  $(n + 1)$ -fold full belief in respect of preferences, i.e., it only deems possible  $j$ 's types  $t_j$ 's that express  $n$ -fold full belief in respect of preferences. It follows that each  $\theta_j \in \Theta_j(t_j)$  also express  $n$ -fold full belief in  $u$ -centered belief. By construction, it follows that each  $\theta_i \in \Theta_i(t_i)$  also expresses  $(n + 1)$ -fold belief in  $u$ -centered belief. //

**Proof of the Only-if part of Theorem 3.2.** Let  $M^{co} = (T_i, b_i)_{i \in I}$  and  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  be constructed from  $M^{co}$  by the two steps Section 3.1,  $c_i \in C_i$  be perfectly rationalizable, and  $t_i^* \in T_i$  be a state supporting  $c_i$ . Let  $\theta_i^* = \theta_i(t_i^*)$ . By construction,  $\theta_i^*$  believes in rationality under the closer utility function,  $w_i(\theta_i^*) = u_i$ , and  $c_i$  is optimal to  $\theta_i^*$ . Also, it follows from Lemmas 3.2-3 and 6 that  $\theta_i^*$  expresses common belief in caution,  $u$ -centered belief, and rationality under the closer utility function. //

To show the If part, we still use the construction from  $M^{in}$  to  $M^{co}$  defined in the previous subsection. We need the following lemma.

**Lemma 3.7 ( $u$ -centered belief + rationality under the closer utility function  $\rightarrow$  respect of preferences).** Let  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  and  $M^{co} = (T_i, b_i)_{i \in I}$  be constructed from  $M^{in}$  by the approach in Section 3.1. If  $\theta_i \in \Theta_i$  expresses common full belief in  $u$ -centered belief and rationality under a closer utility function, then  $t_i(E_i(\theta_i))$  expresses common full belief in

respect of preferences.

**Proof.** We show this statement by induction. First we show that if  $\theta_i$  has  $u$ -centered belief and believes in  $j$ 's rationality under the closest utility function, then  $t_i(E_i(\theta_i))$  respects  $j$ 's preferences. Let  $c_j, c'_j \in C_j$  and  $t_j \in T_j(t_i(E_i(\theta_i)))$  where both  $(c_j, t_j)$  and  $(c'_j, t_j)$  are deemed possible by  $t_i(E_i(\theta_i))$ <sup>1</sup> and  $t_j$  prefers  $c_j$  to  $c'_j$ . By construction  $t_j$  corresponds to some  $E_j \in \mathbb{E}_j$ , and there are  $\theta_j, \theta'_j \in E_j$  such that  $\theta_i$  deems  $(c_j, \theta_j)$  and  $(c'_j, \theta'_j)$  possible. Suppose that  $\theta_i$  deems  $(c'_j, \theta'_j)$  infinitely more or the same likely than  $(c_j, \theta_j)$ . Since  $\theta_i$  has  $u$ -centered belief,  $d(w_j(\theta'_j), u_j) \leq d(w_j(\theta_j), u_j)$ . Also, since  $\theta_i$  believes  $j$ 's rationality,  $c'_j$  is optimal to  $\theta'_j$ . However, since  $c'_j$  is less preferred to  $c_j$  in  $u_j$  under  $b_j(t_j)$  (i.e., by construction,  $\beta_j(t_j)$ ), it is a contradiction to that  $\theta_i$  believes in rationality under the closer utility function. Therefore  $\theta_i$  deems  $(c_j, \theta_j)$  infinitely more likely than  $(c'_j, \theta'_j)$ , and, consequently  $t_i(E_i(\theta_i))$  deems  $(c_j, t_j)$  infinitely more likely than  $(c'_j, t_j)$ . Here we have shown that  $t_i(E_i(\theta_i))$  respects  $j$ 's preferences.

Suppose we have shown that, for each  $i \in I$ , if  $\theta_i$  expresses  $n$ -fold full belief in  $u$ -centered belief and rationality under a closer utility function, then  $t_i(E_i(\theta_i))$  also expresses  $n$ -fold belief in respect of preferences. Now suppose that  $\theta_i$  expresses  $(n + 1)$ -fold full belief in primary belief on  $u$  and rationality, i.e., it only deems possible  $j$ 's types  $\theta_j$ 's that express  $n$ -fold full belief in  $u$ -centered belief and rationality under a closer utility function. It follows that  $t_j(E_j(\theta_j))$  also express  $n$ -fold full belief in primary belief in respect preferences. By construction, it follows that  $t_i(E_i(\theta_i))$  also expresses  $(n + 1)$ -fold belief in respect preferences. //

**Proof of the If part of Theorem 3.2.** Let  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  and  $M^{co} = (T_i, b_i)_{i \in I}$  be constructed from  $M^{in}$  by the above approach,  $c_i^* \in C_i$  be optimal to some  $\theta_i^*$  with  $w_i(\theta_i^*) = u_i$  which expresses common belief in caution,  $u$ -centered belief, and rationality under a closer utility function. Consider  $t_i(E_i(\theta_i^*))$ . By construction,  $c_i$  is optimal to  $t_i(E_i(\theta_i^*))$ . Also, it follows from Lemmas 3.4 and 7 that  $t_i(E_i(\theta_i^*))$  expresses common full belief in caution and respect of preference. Hence  $c_i^*$  is properly rationalizable in  $\Gamma$ . //

## 4. Concluding Remarks

### 4.1. Expression parallel to Perea and Roy [16]'s Theorem 6.1

Theorems 3.1 and 2 can be written as faithful parallels to Perea and Roy [16]'s Theorem 6.1 as follows, which focus on equivalence between states in complete and incomplete information models.

**Theorem 4.1 (Characterizing perfect rationalizability).** Consider a finite 2-person static game  $\Gamma = (C_i, u_i)_{i \in I}$ , the corresponding game form  $G = (C_i)_{i \in I}$ , the corresponding  $u = (u_i)_{i \in I}$ , a finite lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$ , and a type  $t^* \in T_i$ .

Then,  $t_i^* \in T_i$  expresses common full belief in caution and primary belief in rationality if and only if there is some finite lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  with incomplete information for  $G$  and some  $\theta_i^* \in \Theta_i$  such that

- (a)  $\theta_i^*$  expresses common belief in caution, primary belief on  $u$ , and rationality, and
- (b)  $t_i^*$  and  $\theta_i^*$  has the same belief hierarchy.<sup>2</sup>

**Theorem 4.2 (Characterizing proper rationalizability).** Consider a finite 2-person static game  $\Gamma = (C_i, u_i)_{i \in I}$ , the corresponding game form  $G = (C_i)_{i \in I}$ , the corresponding  $u = (u_i)_{i \in I}$ , a finite lexicographic epistemic model  $M^{co} = (T_i, b_i)_{i \in I}$  for  $\Gamma$ , and a type  $t^* \in T_i$ .

Then,  $t_i^* \in T_i$  expresses common full belief in caution and respect of preferences if and only if there is some finite lexicographic epistemic model  $M^{in} = (\Theta_i, w_i, \beta_i)_{i \in I}$  for  $G$  and some  $\theta_i^* \in \Theta_i$

<sup>1</sup>In our characterization, that both  $(c_j, t_j)$  and  $(c'_j, t_j)$  are deemed possible by  $t_i(E_i(\theta_i))$  is guaranteed by caution. Since here we did not assume that  $\theta_i$  is cautious, we need this assumption.

<sup>2</sup>Belief hierarchy here can be defined in a similar way as in Perea and Roy [16], Section 4.

such that

- (a)  $\theta_i^*$  expresses common full belief in caution,  $u$ -centered belief, and rationality under the closest utility function
- (b)  $t_i^*$  and  $\theta_i^*$  has the same belief hierarchy.

We adopt the expressions in Theorems 3.1 and 2 because (1) we want to take the view-point of choices since we believe that reasoning about choices is the starting point of epistemic game theory, and (2) the coincidence of belief hierarchy seems to be straightforward from our construction, hence we think it is not needed to mention it independent in the statements.

## 4.2. Extending to $n$ -person cases

Though both Perea and Roy [16] and this note focus on 2-person games, there is no fundamental difficulty in extending those results into  $n$ -person cases. The only problem here is the distance between utility functions. In a 2-person game, a belief  $\beta_i(\theta_i)$  of  $i$  needs only to consider distribution on  $\Delta(C_j \times \Theta_j)$ ; a “cell” in  $\beta_i(\theta_i)$  is just a pair  $(c_j, \theta_j)$ , and its location in  $b_i$  can be connected directly to the distance  $d(w_j(\theta_j), u_j)$ . On the other hand, in an  $n$ -person a “cell” of a belief contains more than one pair, e.g., something like  $\langle (c_1, \theta_1), (c_2, \theta_2), \dots, (c_{i-1}, \theta_{i-1}), (c_{i+1}, \theta_{i+1}), \dots, (c_n, \theta_n) \rangle$ , and more than one distance, e.g.,  $d(w_1(\theta_1), u_1), \dots, d(w_n(\theta_n), u_n)$  here. Then how to connect the location of this cell and those distances? One direct way is to consider each player one-by-one. In this way, all definitions and conditions in 2-person cases can be directly applied to  $n$ -person cases, and the results in Perea and Roy [16] and this note still holds.

Another way is to define a distance on the whole cell. For example, to define  $d(v_1, \dots, v_n; u_1, \dots, u_n) = \min_i \{d(v_i, u_i)\}$  seems still have the results in 2-person cases hold in general. However, it should be noted that not very distance works. For example,  $\sum_i d(v_i, u_i)$  does not work since it does not differentiate distances of utility functions among different players. Further work is expected in this direction.

## 4.3. Using our construction to show Perea and Roy [16]’s Theorem 6.1

Our proofs are based on construction of a specific correspondence between two models. It can be seen that this construction can be translated directly into probabilistic context and be used to show Perea and Roy [16]’s Theorem 6.1. Further, it can be seen that, by using our Lemma 2.1, belief in rationality under closest utility function in Perea and Roy [16] can be replaced by the weaker one (Definition 2.5) here.

## 4.4. Characterizing other rationalities

As Perea and Roy [16] did, this characterizes some rationalities by epistemic model with incomplete information. It is wondered whether there is some other rationalizability concepts which can also be characterized in this way. However, it should be noted that using incomplete information model provides more insights when there is tension between caution and rationality, and the “levels” of irrationality matters (or, in words of conditional probability, when we need to consider conditional probabilities under impossible events. Cf. Blume et al. [3], [4], Halpern [11]). That is why characterization of  $\varepsilon$ -proper rationalizability in Perea and Roy [16] and that of proper rationalizability here interesting since they show that the “levels” of irrationality (i.e., the order of preferences) in complete information models can be replaced by distances of “unrealistic” payoff functions from the original one in incomplete information models with rationality.

In this sense, we believe that some rationalizability concepts may not be so suitable to be characterized by incomplete information models, even though theoretically it can be. For example, states assuming rationality (Brandenburger et al. [9]) seems not suitable since the “levels”



of irrationality does not matter there. Actually, for each  $t_i$  cautious, rational, and assuming the opponent's rationality, we can construct a state  $\theta_i$  as a faithful "copy" of  $t_i$ , which automatically satisfies caution, rationality, and assumption of opponent's rationality.

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