



# **Institut Universitaire de Technologie Toulouse**

## **T**echniques de **C**ommercialisation

**Fact sheet 2020-2021  
for incoming exchange students**

## School information

### Département Techniques de Commercialisation

### Université Paul Sabatier Toulouse III

### Business Department

**Program** Undergraduate Program

**Address** 115 Route de Narbonne, 31077 Toulouse, France

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#### Contacts

Castres Campus: Ms. Caroline CHATAIN [caroline.chatain@iut-tlse3.fr](mailto:caroline.chatain@iut-tlse3.fr)

Head of department: Mr. Sylvain GASQUET [sylvain.gasquet@iut-tlse3.fr](mailto:sylvain.gasquet@iut-tlse3.fr)

Toulouse Campus : Ms. Sandrine GALEA: [sandrine.galea@iut-tlse3.fr](mailto:sandrine.galea@iut-tlse3.fr)

Head of department: Mr Christophe Laverty [Christophe.laverty@iut-tlse3.fr](mailto:Christophe.laverty@iut-tlse3.fr)

**Website of UPS** <http://www.univ-tlse3.fr/home-page-en-379161.kjsp?RH=ACCUEIL>

**Website of IUT** <http://iut.ups-tlse.fr/> & [www.techdeco.fr](http://www.techdeco.fr)

**Area of concentration** Marketing, Negotiation, Management, Entrepreneurship, Communication, International trade, Projects, Company internship

**Figures** University Paul Sabatier: approx. 33,000 students, including approx. 3,700 foreign students

IUT A Paul Sabatier: approx. 5,500 students, including approx. 300 foreign students

## Academic calendar

**Academic Calendar** Fall semester: Sept. 1st to Dec. 19<sup>th</sup> 2020

Spring semester: Jan. 4<sup>th</sup> 2021 to April 2<sup>nd</sup> 2021 (and June 11<sup>th</sup> 2021 for internship and group project)

April-May-June: internship (not compulsory)

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**Preferable date of Student's arrival** Fall semester: Aug. 31<sup>st</sup> 2020

Spring semester: Jan. 3<sup>rd</sup> 2021

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**Application Procedures** Nomination by the sending institution to Ms Sandrine Galéa

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**Prerequisites** Good command of English and possibly French (the appreciation is left to the sending institution)

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**Required Documents** Application form & accommodation form  
Nomination from the sending institution

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**Nomination and Application Deadline** Fall semester: April 15<sup>th</sup>  
Spring semester: November 10<sup>th</sup>

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**Announcement for the Official Acceptance** Fall semester: June  
Spring semester: December

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**Visa procedure** the procedure is given on the French embassy in Japan's website: <http://www.ambafrance-jp.org/-Japonais->

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**French social security** Registration before arrival  
(Details on [www.techdeco.fr](http://www.techdeco.fr))

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